

Start Up Membership

Enjoy the benefits of our **Start Up Package:**

Connect your business

The Chamber runs over 100 events a year in the region giving you the opportunity to network with other businesses, gain business contacts, find new clients and meet with new suppliers. Our comprehensive programme of events includes Informative Briefings, Meet the Expert sessions, high-profile Business Speakers, Speed Networking events, and events organised in conjunction with our neighbouring Chambers. A full list and booking information can be found on www.hampshirechamber.co.uk/events

Our Start Up Package gives you:

- Free access to our 12 Pure Networking Events a year
- Free access to our Meet The Chamber Events
- Preferential member rates at all other events

Raise your Profile

The Chamber has many marketing and media channels to help you raise your profile:

Hampshire Chamber's Business News Magazine

Our Start Up Package gives you:

- 10 complimentary issues a year
- A 40 word New Member listing and profile on joining
- Opportunity to submit editorial articles (up to 3 a year)
- Publicise FREE Member to Member offers in our magazine and on our website
- Discounted advertising rates

Grow your Business

Our Business Development opportunities for Start Up Members include:

- Elevator Pitch opportunity at our Meet the Chamber events
- Use of the Hampshire Chamber Member logo for your literature and website
- Exhibition stands at our Meet the Chamber events for £95+ VAT
- Monthly mailing inserts to all members @ £199 + VAT
- Inclusion in Chamber e-shots @ £99 + VAT to over 3000 business contacts
- Why not sponsor one of our events? From £250 + VAT

Training - Upskill your workforce

The Chamber offers a wide range of training courses ranging from sales and marketing to credit control and export documentation workshops. Courses are available both in our training room and online. We can also arrange bespoke in-house training on request.

For Start Up Members we offer:

- FREE Social Media Training Workshop: Increase your visibility in your marketplace and stay at the cutting edge of digital marketing.
- Discounted fees for classroom-based courses and online training.

Continued Start Up Package

Business Services

Start Up Members have access to the following Business Services:

- Free 24 hours Human Resource (HR) and Health & Safety advice line
- Free access to a library of reference and HR online documents such as staff handbook, contracts, policies etc
- Free 24 hour Legal helpline
- Company Healthcare Schemes – Discounted plans with Westfield, AXA PPP (get up to 50% of your membership fee back) and Denplan
- Fuel Cards and up to 63% discounted AA Fleet Assist for company vehicles
- Lead generation – FREE trial with Lead Forensics
- Free audits and competitive options on gas, electricity, water and telecoms including energy audits to reduce your usage and bills
- Insurance Zone – Insurance offers with various providers
- Discounted meeting room hire at Hampshire Chamber offices in Fareham
- Complimentary Basepoint Card giving you one FREE Meeting Room (first one) and subsequent reduced rate meeting room hire at any Basepoint Centre in Hampshire
- Credit Check reports
- Ordnance Survey Maps for planning applications and licensing requirements
- Foreign Exchange Services – Enhanced rates on foreign exchange & transaction fees

And many more...For a full and up-to-date list visit www.hampshirechamber.co.uk/business-support/chamber-products-and-services/

Grow your Business Overseas

If you are exporting or are looking to expand overseas, our International Trade Services ensure that Start Up Members receive up to 50% discount on International Trade documentation.

Our International Trade Team can also advise you on entering new overseas markets and as a member you qualify for discounts with Moneycorp on exchange rates.

We are your Voice!

We work with our members on issues relating to their business and wider legislative framework and economy. Our expert team is supported by the British Chamber of Commerce Policy Unit has the ability to champion your cause locally, regionally and to the highest levels of Government.

Join now

Our Start Up Package is available at £150+VAT for businesses that are in their first year of trading; and at £225+VAT for those in their second year of trading. This represents a discount of 49% and 23% respectively on our normal fees. To find out more, email membership@hampshirechamber.co.uk, or alternatively phone us on 01329 242420/01256 338482.

Updated March 2019. New services are added from time to time – please check our website for details. www.hampshirechamber.co.uk