

# Corporate Membership

Enjoy the benefits of our **Corporate Membership Package:**

## Connect your business

The Chamber runs over 100 events a year in the region giving you the opportunity to network with other businesses, gain business contacts, find new clients and meet with new suppliers. Our comprehensive programme of events includes Informative Briefings, Corporate Entertainment, Meet the Expert sessions, high-profile Business Speakers, Speed Networking events and activities organised in conjunction with our neighbouring Chambers. A full list and booking information can be found on [www.hampshirechamber.co.uk/events](http://www.hampshirechamber.co.uk/events)

### Our Corporate Membership Package gives you:

- Invitations to our CEO Connect Dinners and events
- Free access to our 12 Pure Networking Events a year
- Free access to our Meet The Chamber Events
- Preferential member rates at all other events

## Raise your Profile

The Chamber has many marketing and media channels to help you raise your profile:

### Hampshire Chamber's Business News Magazine

#### Our Corporate Membership Package gives you:

- 10 complimentary issues a year
- 200 word New Member listing and profile on joining
- Opportunity to submit editorial articles (up to 3 a year- 1 guaranteed)
- Publicise FREE Member to Member offers in our magazine and on our website
- Discounted advertising rates

## Grow your Business

### Our Business Development opportunities for Corporate Members include:

- FREE Full Member Database
- Inclusion in 2 FREE Chamber e-shots to over 3000 business contacts (normally £99 + VAT)
- 1 FREE monthly mailing to all members (normally £199 + VAT)
- Elevator Pitch opportunity at our Meet the Chamber events
- Exhibition stands at our Meet the Chamber events for £78 + VAT
- Use of the Hampshire Chamber Member logo for your literature and website
- Why not sponsor one of our events?  
From £250 + VAT

## Training - Upskill your workforce

The Chamber offers a wide range of training courses ranging from sales and marketing to credit control and export documentation workshops. Courses are available both in our training room and online. We can also arrange bespoke in-house training on request.

### For Corporate Members we offer:

- FREE Social Media Training Workshop: Increase your visibility in your marketplace and stay at the cutting edge of digital marketing.
- Discounted fees for classroom-based courses and online training.

## Continued Corporate Package

### Business Services

#### Corporate Members have access to the following Business Services:

- Free 24 hours Human Resource (HR) and Health & Safety advice line
- Free access to a Legal Document Creator - library of reference and HR online documents such as staff handbook, contracts, policies etc
- Free 24 hour Legal helpline
- Company Healthcare Schemes – Discounted plans with Westfield, AXA PPP (get up to 50% off your membership fee), Denplan
- Fuel Cards and up to 63% discounted AA Fleet Assist for company vehicles
- Lead generation – FREE trial with Lead Forensics
- Free audits and competitive options on gas, electricity, water and telecoms including energy audits to reduce your usage and bills
- Insurance Zone – Insurance offers with various providers
- Discounted meeting room hire at Hampshire Chamber offices in Fareham
- Complimentary Basepoint Card giving you one FREE Meeting Room (first one) and subsequent reduced rate meeting room hire at any Basepoint Centre in Hampshire
- Credit Check reports
- Ordnance Survey Maps for planning applications and licensing requirements
- Foreign Exchange Services – Enhanced rates on foreign exchange & transaction fees

And many more...For a full and up-to-date list visit [www.hampshirechamber.co.uk/business-support/chamber-products-and-services/](http://www.hampshirechamber.co.uk/business-support/chamber-products-and-services/)

### Grow your Business Overseas

If you are exporting or are looking to expand overseas, our International Trade Services ensure that Corporate Members receive up to 50% discount on International Trade documentation.

Our International Trade Team can also advise you on entering new overseas markets and as a member you qualify for discounts with Moneycorp on exchange rates.

### Economic Reports

Our twice yearly Bank of England breakfast events give you direct access to the Bank and its agents for Southern England providing you with first-hand views on interest rates and expectations.

Contribution to our Quarterly Economic Survey: Participants receive national and local data upon participating in this survey.

### We are your Voice!

We work with our members on issues relating to their business and wider legislative framework and economy. Our expert team is supported by the British Chamber of Commerce Policy Unit and has the ability to champion your cause locally, regionally and to the highest levels of Government.

### Media Coverage

From time to time we receive requests from local and regional media for quotes and views. Corporate Members will be offered opportunities to participate in anything relevant to their sector/area of expertise.

### Join now

**Our Corporate Package is available at £695+VAT for businesses that employ up to 249 staff. To find out more, email [membership@hampshirechamber.co.uk](mailto:membership@hampshirechamber.co.uk), or alternatively phone us on 01329 242420/01256 338482.**

Updated March 2019. New services are added from time to time – please check our website for details. [www.hampshirechamber.co.uk](http://www.hampshirechamber.co.uk)