

# Advantage

## Membership

Enjoy the benefits of our **Advantage Membership Package:**

### Connect your business

The Chamber runs over 100 events a year in the region giving you the opportunity to network with other businesses, gain business contacts, find new clients and meet with new suppliers. Our comprehensive programme of events includes Informative Briefings, Meet the Expert sessions, high-profile Business Speakers, Speed Networking events, and events organised in conjunction with our neighbouring Chambers. A full list and booking information can be found on [www.hampshirechamber.co.uk/events](http://www.hampshirechamber.co.uk/events)

#### Our Advantage Membership Package gives you:

- Free access to our 12 Pure Networking Events a year
- Free access to our Meet The Chamber Events
- Preferential member rates at all other events

### Raise your Profile

The Chamber has many marketing and media channels to help you raise your profile:

### Hampshire Chamber's Business News Magazine

#### Our Advantage Membership Package gives you:

- 10 complimentary issues a year
- 100 word New Member listing and profile on joining
- Opportunity to submit editorial articles
- Publicise FREE Member to Member offers in our magazine and on our website
- Discounted advertising rates

### Grow your Business

#### Our Business Development opportunities for Advantage Members include:

- FREE Member Database
- Inclusion in 1 FREE Chamber e-shot to over 3000 business contacts (normally £99 + VAT)
- Elevator Pitch opportunity at our Meet the Chamber events
- Exhibition stands at our Meet the Chamber events @ £86.50 + VAT
- Use of the Hampshire Chamber Member logo for your literature and website
- Monthly mailing inserts to all members @ £199 + VAT
- Why not sponsor one of our events? From £250 + VAT

### Training - Upskill your workforce

The Chamber offers a wide range of training courses ranging from sales and marketing to credit control and export documentation workshops. Courses are available both in our training room and online. We can also arrange bespoke in-house training on request.

#### For Advantage Members we offer:

- FREE Social Media Training Workshop: Increase your visibility in your marketplace and stay at the cutting edge of digital marketing.
- Discounted fees for classroom-based courses and online training.

## Continued Advantage Package

### Business Services!

#### Advantage Members have access to the following Business Services:

- Free 24 hours Human Resource (HR) and Health & Safety advice line
- Free access to a Legal Document Creator - library of reference and HR online documents such as staff handbook, contracts, policies etc
- Free 24 hour Legal helpline
- Company Healthcare Schemes - Discounted Westfield, AXA PPP (get up to 50% of your membership fee back), Denplan
- Fuel Cards and up to 63% discounted AA Fleet Assist for company vehicles
- Lead generation - FREE trial with Lead Forensics
- Free audits and competitive options on gas, electricity, water and telecoms including energy audits to reduce your usage and bills
- Insurance Zone - Insurance offers with various providers
- Discounted meeting room hire at Hampshire Chamber offices in Fareham
- Complimentary Basepoint Card giving you one FREE Meeting Room (first one) and subsequent reduced rate meeting room hire at any Basepoint Centre in Hampshire
- Credit Check reports
- Ordnance Survey Maps for planning applications and licensing requirements
- Foreign Exchange Services - Enhanced rates on foreign exchange & transaction fees

And many more...For a full and up-to-date list visit [www.hampshirechamber.co.uk/business-support/chamber-products-and-services/](http://www.hampshirechamber.co.uk/business-support/chamber-products-and-services/)

### Grow your Business Overseas!

If you are exporting or are looking to expand overseas, our International Trade Services ensure that Advantage Members receive up to 50% discount on International Trade documentation.

Our International Trade Team can also advise you on entering new overseas markets and as a member you qualify for discounts with Moneycorp on exchange rates.

### We are your Voice!

We work with our members on issues relating to your business and wider legislative framework and economy. Our expert team is supported by the British Chamber of Commerce Policy Unit and has the ability to champion your cause locally, regionally and to the highest levels of Government.

### Join now

**Our Advantage Package is available at £375+VAT for businesses that employ up to 75 staff. To find out more email [membership@hampshirechamber.co.uk](mailto:membership@hampshirechamber.co.uk), or alternatively phone us on 01329 242420/01256 338482.**

Updated March 2019. New services are added from time to time – please check our website for details. [www.hampshirechamber.co.uk](http://www.hampshirechamber.co.uk)